

**UNITED STATES PATENT APPLICATION**

**TITLE:** BANKRUPTCY INSURANCE PRODUCT AND METHOD FOR IMPLEMENTING SAME

**INVENTOR:** John Ventura, Samuel L. Greenfeld and Lonnie B. Davis

**RELATED APPLICATIONS**

**[0001]** This application claims provisional priority to United States Provisional Patent Application Serial No. 60/246,412 filed November 7, 2000.

**BACKGROUND OF THE INVENTION**

**1. Field of the Invention**

**[0002]** The present invention relates to an insurance product and business method for plans established under Chapter 13 of the United States Bankruptcy laws.

**[0003]** More particularly, the present invention relates to an insurance product and business method where the insurance product insures all or some of payments associated with a court ordered payment according to a court ordered schedules such payments and a payment schedule established under a Chapter 13 Bankruptcy plan for the repayment of debt. The business method relates to the product format, product options, manner of implementation and manner of monitoring. The method and product also include cost and penalty schedules.

**2. Description of the Related Art**

**[0004]** Currently, United States Bankruptcy laws provide debtors with protection from their creditors. There are two primary alternatives available for personal bankruptcy. The individual may completely liquidate debts under the rules set forth in Chapter 7 of the bankruptcy code or establish a repayment plan under the rules set forth in Chapter 13 of the bankruptcy code.

**[0005]** Chapter 13 allows a qualified debtor relief from creditors by establishing a reorganization plan obligating the debtor to repay a specified total amount of indebtedness to priority, secured and unsecured creditors in equal, monthly payments for a specified term; although, in a small number of cases the payment can be variable. The term established under Chapter 13 plans generally ranges between 36 and 60 months depending on debtor's ability to repay and the total indebtedness that

exists.

[0006] The Chapter 13 reorganization plan is prepared by an attorney; a court approves the plan; and a Trustee administers it. Once the Chapter 13 reorganization plan is approved, the Trustee's role is to receive the debtor's monthly payment and disperse it among the priority, secured and unsecured creditors as outlined in the plan.

[0007] Chapter 13 reorganization plans allow a debtor relief and gives the debtor the opportunity to reestablish financial well being. It protects personal property and personal assets such as a debtor's home and automobile from being seized by creditors. Creditors naturally prefer Chapter 13 plans over Chapter 7 plans, because the creditors will receive payment albeit a lesser amount.

[0008] Many factors prevent a debtor from completing an established Chapter 13 Reorganization Plan. Consequences of an uncompleted plan may include forfeiture of property and Chapter 7 liquidation. Uncompleted plans cost the debtor as well as the creditor and create added expense to the Bankruptcy courts. If a debtor cannot make the prescribed monthly payments, the debtor may ask the court to modify the plan. Many times, however, there is a reason why a debtor is unable to make payments. If the debtor is sick or hurt, the debtor may be unable to work. Generally, this will lead to a disruption of income and the debtor's failure to complete the Chapter 13 Reorganization Plan.

[0009] Many employers experience financial problems which lead to bankruptcy, temporary lay offs, cut backs and lost contracts. A debtor who loses employment through no fault of the debtor will not have the income required to support the Chapter 13 Reorganization Plan payments. These circumstances most often lead to another Chapter 13 plan failure. Most debtors who die while making payments under a Chapter 13 Reorganization Plan leave their family without means to continue making plan payments to the Trustee. Once again, a failed Chapter 13 Reorganization Plan is the likely outcome.

[0010] A plan of insurance protecting the debtor and co-debtor against specific perils would help create an environment leading to a greater percentage of completed plans. Thus, there is a need in the art for an insurance product and a method for structuring an insurance product that would increase completion of Chapter 13 Reorganization Plan.

### **SUMMARY OF THE INVENTION**

[0011] The present invention provides a method for improving the completion rate of Plans including Chapter 13 Reorganization Plans, child support payment plans, alimony payment plans

or other plans overseen by a court of other judicial or quasi-judicial body. Generally, the method would include the steps of first establishing a plan during which payments are due and payable to a court or court appointed agent such as a trustee for a given period of time according to a given time schedule which may be fixed (*e.g.*, monthly) or variable. Associating an insurance product with the plan to insure scheduled payments, if the payor dies, becomes disabled, or becomes involuntarily unemployed. The insurance product would make the payments for the debtor to the court or court appointed agent upon death, during a period of disability or during a period of involuntary unemployment

**[0012]** In the case of a Chapter 13 Reorganization Plan, the method would include the steps of establishing a Chapter 13 Reorganization Plan. The Plan details a debt amount covered by the plan, a term in month for repaying the debt and a schedule for repaying the amount during the term, where the schedule includes equal monthly payments having a payment amount equal to the debt amount divided by the term of the plan in months or variable payment in timing and/or amount. Once the Chapter 13 Reorganization Plan is established, an insurance product is added that provides for plan for assistance towards plan completion, if the debtor dies or if the debtor becomes unemployed through no fault of the debtor and/or becomes disabled during any part of the term of the plan. When the plan is completed, the insurance product terminates. If the debtor or co-debtor dies during the term of the plan, the remaining balance owed is paid to the Trustee for disbursement to applicable creditors.

**[0013]** If the debtor becomes disabled through an accident or illness, and is under a doctor's care and cannot work or if the debtor becomes involuntarily unemployed during the term of the plan and prior to its completion, the debtor becomes eligible (after a period of consecutive days of disability or unemployment, generally 30 days) to receive the disability or unemployment benefits of the product. After the time period of consecutive days, benefits will be paid retroactively to the first day of disability or unemployment. Once of debtor becomes involuntarily unemployed and the benefits are being received, the product preferably also includes a provision requiring the debtor to show evidence of a good faith attempt to regain employment. Such evidence can include, without limitation, registration of the debtor with a recognized employment service or agency. For example, in Texas, a good faith attempt to regain employment may be fulfilled by the debtor registering with the Texas Workforce Commission or a reputable public or private employment service or agency. Scheduled payments will be paid, up to policy maximum, while the debtor remains disabled or involuntarily unemployed. Such payments are preferably made directly to the Trustee on behalf of

[illegible]

**[0015]** The present invention provides an insurance product for improving the completion of any judicial or quasi-judicial plan involving a schedule of fixed or variable payments including Chapter 13 Reorganization Plans, Child Support Plans, Alimony Plans, Settlement Plans or the like. Generally, the product includes provisions to insure scheduled payments if the payor is unable to make payments, provided, however, that the payor's inability is a covered inability. Such inability can include, without limitation, death, insolvency, disability, involuntary unemployment, or other temporary or permanent allowable inability to make one or more scheduled payments. Of course, the insurance product would generally include provisions that the payor would have to meet in order to invoke the insurance benefits.

[0017] Creditor bundling is a unique aspect of this invention. By naming the Chapter 13 Trustee as the beneficiary of the insurance component's benefits, the product assures multiple creditors of relief under the provisions of the insurance product. All eligible creditors, regardless of the number, under the provisions outlined in the Chapter 13 Reorganization Plan, would be satisfied through the benefits of a single insurance product. Creditor bundling provides more protection at an affordable rate than separating creditors and providing protection from numerous policies and numerous insurance carriers.

**Specification**  
Express Mail No.:EL 389 347 962 US  
F:\Client Files\EFGH\F&I Systems\F&S01UTL.PA.wpd

(iii) an unemployment component, which provided funds in case of a payor's unemployment during the term of the plan to repay an outstanding debt amount; and (iv) a premium. The method can further include the step of: (c) terminating the insurance product, when the plan is complete.

**[0019]** Preferably, the unemployment component activates only if the payor becomes unemployed through no fault of the payor during the term of the plan. Preferably the product further includes a creditor bundling provision, where benefits under the insurance components are paid directly to a person or agency overseeing the plan to ensure that proceeds of each component are disbursed to all qualified creditors of the payor. Preferably, the premium comprise a single product payment or a plurality of product payments having the same or different product payment amount during the term of the plan. Preferably, the product payments comprise equal monthly payments, or the product payments start at an initial amount and decrease at a rate proportional to the outstanding debt amount, or the product payments start at an initial amount and increase at a rate proportional to the outstanding debt amount.

**[0020]** The present invention also provides a method for improving the completion rate of Chapter 13 Bankruptcy Reorganization Plan including the steps of: (a) establishing a Chapter 13 Bankruptcy Reorganization Plan including: (i) a clearly identifiable debtor and at least one clearly identifiable creditor; (ii) a debt amount to be covered by the plan; (iii) a term in months for repaying the debt amount; and (iv) a schedule of debt payments designed to repay the debt amount during the term; (b) issuing an insurance product with the plan, where the product includes: (i) a life insurance component, which provides funds in case of a debtor's death during the term of the plan to repay an outstanding debt amount; (ii) a disability component, which provided funds in case of a debtor's disability during the term of the plan to repay an outstanding debt amount; (iii) an unemployment component, which provided funds in case of a debtor's unemployment during the term of the plan to repay an outstanding debt amount; and (iv) a premium; and (c) terminating the insurance product, when the plan is complete.

**[0021]** Preferably, the unemployment component activates only if the debtor becomes unemployed through no fault of the debtor during the term of the plan. Preferably, the product further includes a creditor bundling provision, where benefits under the insurance components are paid directly to a person overseeing the plan to ensure that proceeds of each component are disbursed to all qualified creditors of the debtor. Preferably, the premium comprise a single product payment or a plurality of product payments having the same or different product payment amount during the term of the plan. Preferably, the product payments comprise equal monthly payments, or the product payments

start at an initial amount and decrease at a rate proportional to the outstanding debt amount, or the product payments start at an initial amount and increase at a rate proportional to the outstanding debt amount.

**[0022]** The present invention also provides a method for completing a Chapter 13 Reorganization Plan including the steps of: (a) establishing a Chapter 13 Reorganization Plan including: (i) a clearly identifiable debtor and at least one clearly identifiable creditor; (ii) a total amount of debt covered by the plan; (iii) a term in months for repaying the debt amount; and (iv) a schedule of debt payments designed to repay the debt amount during the term; (b) issuing an insurance product including: (i) a life insurance component; (ii) a disability component; (iii) an unemployment component; and (iv) a premium; (c) activating the life insurance component of the product, if the debtor dies during the term of the plan; (d) activating the unemployment component of the product, if the debtor becomes unemployed during the term of the plan, until the debtor becomes re-employed and able to resume plan payments or the plan is completed; (e) activating the disability component of the product, if the debtor becomes disabled during the term of the plan until the debtor becomes enabled, re-employed and able to resume plan payments or the plan is completed; and (f) terminating the product, if and when the plan is completed.

**[0023]** Preferably, the unemployment component activates only if the debtor becomes unemployed through no fault of the debtor. Preferably, the product also includes a creditor bundling provision designed to insure that proceeds of the product are used as if the payment was coming directly from the debtor. Preferably, the premium comprise a single product payment or a plurality of product payments having the same or different product payment amount during the term of the plan. Preferably, the product payments comprise equal monthly payments, or, the product payments start at an initial amount and decrease at a rate proportional to the outstanding debt amount, or the product payments start at an initial amount and increase at a rate proportional to the outstanding debt amount.

**[0024]** The present invention also provides an insurance system for improving the completion of Chapter 13 Bankruptcy Reorganization Plan comprising a chapter 13 reorganization plan including a total indebtedness, a term for repayment and a schedule of periodic payments and an insurance product including a life insurance component, a disability component and an unemployment component and a provision for creditor bundling so that funds from the insurance product once activated are distributed according to the Chapter 13 Bankruptcy Reorganization Plan.

## **DESCRIPTION OF THE DRAWINGS**

[0025] The invention can be better understood with reference to the following detailed description together with the appended illustrative drawings in which like elements are numbered the same:

[0026] Figure 1A depicts a block diagram illustrating a preferred embodiment of the method of this inventions;

[0027] Figure 1B depicts a block diagram illustrating a preferred embodiment for the disability validity test of Figure 1A;

[0028] Figure 1C depicts a block diagram illustrating a preferred embodiment for the unemployment validity test of Figure 1A;

[0029] Figure 2A depicts a block diagram illustrating a preferred insurance product payment schedule for the insurance products of the present invention; and

[0030] Figure 2B depicts a block diagram illustrating a preferred insurance product payment schedule for the insurance products of the present invention;

## **DETAILED DESCRIPTION OF THE INVENTION**

[0031] The inventors have found that a method and a product can be constructed that improves the completion rate of court ordered payment plans including Chapter 13 Reorganization Plans, by coupling a tailored insurance product to the plan, the benefits of which would provide for plan payments to be made if the debtors becomes disabled or involuntarily unemployed during the term of the Chapter 13 Reorganization Plan. In addition, the remaining balance would be paid if the debtor or co-debtor dies prior to completion of the Plan, which would result in plan completion. This same product can also be adapted for use with other court imposed payment schedules such as alimony, child support or care or the like, where a clear debtor/creditor or payor/payee relationship is present or exists. A clear debtor/creditor or payor/payee relationship assures that a insurance product can be clearly written to insure such court imposed payment schedules. Such products allow courts or other quasi-judicial bodies such as the EPA, FDA or the like, more flexibility in designing or structuring payment schedules such as alimony or support payment schedules. Credit bundling would be implemented where applicable. Coupling an insurance product of this invention with any of these court ordered remedies would afford the court greater flexibility and reduce non-payment of the remedy because a non-governmental agency would also have a stake in insuring that the remedy was properly executed or completed.

[0032] Generally, the Chapter 13 Reorganization Plan insurance product includes three basic

components: 1) a life insurance component; 2) a disability insurance component; and 3) an unemployment insurance component. Although the product and each basic component can include provisions not related to the Chapter 13 Reorganization Plan, the product and each component are generally limited in amount to the total amount of indebtedness included in the Chapter 13 Reorganization Plan.

**[0033]** A sample Chapter 13 Reorganization Plan is shown herein as Appendix A.

**[0034]** The life insurance component is of course a death benefit that would be afforded to either the debtor or co-debtor in the amount of the total indebtedness as of the date of death, up to a maximum policy limit which may or may not be the same as the total remaining indebtedness. The benefits of the life insurance component would be paid directly to the Trustee for disbursement among the applicable creditors, resulting in the termination of the insurance product under the Chapter 13 Reorganization Plan and completion of the Plan itself. In certain states, the co-debtor must be a spouse and be jointly liable for repayment of the indebtedness established by the Chapter 13 Reorganization Plan. Exact insurance product provisions will generally be state of the art standard provisions used in the industry.

**[0035]** Disability and unemployment components of the product are designed to insure Chapter 13 Reorganization Plan completion if the debtors becomes disabled through an accident or illness, and is under the care of a health care provider and cannot work, or becomes involuntarily unemployed, the insurance product of the present invention will make the scheduled monthly payments, up to the master policy maximum, while the debtor remains disabled or involuntarily unemployed. Exact policy provisions will be governed by the insuring company as is well known in the art.

**[0036]** The insurance product of this invention also provides creditor protection on a bundled creditor basis. A Chapter 13 Reorganization Plan establishes a legal relationship between the debtor and the debtor's creditors. Since the Trustee represents numerous creditors, the Trustee becomes the vehicle for payment of proceeds from the insuring company to the creditors for qualifying claims incurred by the debtor named in the Chapter 13 Reorganization Plan.

**[0037]** General provisions of the insurance product or policy will be subject to the insuring company and prevailing laws of each state. The monthly premium rate will be determined by the insuring company and can be fixed, variable or scaled and are preferably part of the month payment amount made to the trustee. Rates can and will vary on a state-by-state basis and on a insurer-by-insurer basis. Preferably, the premium is between about \$0.90 per \$100 of coverage and about \$0.10 per \$100 of coverage, particularly, between about \$0.80 per \$100 of coverage and about \$0.20 per \$100



of coverage and especially between about \$0.60 per \$100 of coverage and about \$0.20 per \$100 of coverage.

**[0038]** Generally, the monthly premium is calculated for each Chapter 13 Reorganization Plan by taking the total outstanding balance and multiplying it by the premium rate set for the product. This total premium figure is then divided by the total number of months in the term of the Plan. The resulting amount is the applicable premium for each month of the term until plan completion or termination. Although a flat premium is preferred, the monthly premium can be variable or ramp up or ramp down. Thus, the monthly premium could start out low and escalate, start high and decrease, or be indexed to the outstanding balance under the Chapter 13 Reorganization Plan.

which would limit their losses and increase revenue. Utilizing the concept set forth above, an entire group of creditors can be served through one beneficiary of benefits of the coupled insurance product, the Trustee. The Trustee disperses payments to the creditors as well as the benefits from the insuring company for any claim event. As the attorney preparing the Chapter 13 Reorganization Plan, the attorney is best qualified and in the most advantageous position to offer and explain the broad benefits afforded by this type of product.

[0044] Although the methods of the present invention are not in the nature of computer software, a conceptual flow chart is instructive and illustrative of the way in which the method and the insurance product operate to increase the rate of plan completion. The following block diagrams illustrate the method and the insurance product in at Chapter 13 Reorganization Plan context and are included for illustration and not limitation. The basic block diagrams used in the Chapter 13 Reorganization Plan embodiment set forth below are readily transferable to Child support, Alimony support, or any of Plan that has identifiable payors and identifiable payees and is administered through court or other quasi-judicial oversight.

[0045] Referring now to Figures 1A-C, a block diagram of a preferred embodiment of a method for improving Chapter 13 Reorganization Plans completion rates is shown to include a step **100**, wherein a Chapter 13 Reorganization Plan is established by a bankruptcy court for an eligible debtor. Once the plan is established, a Chapter 13 Reorganization Plan insurance product is issued in an issue insurance step **102**. When the plan is established, a schedule of payments is also established, which is represented by a conditional payment due step **104**. If payments are still due under the plan, then control is transferred along a YES branch **105** to a debtor pay conditional step **106**. If the debtor makes the payment, then control is simply transferred along a YES branch **108** back to the payment due step **104**, where the next payment will again invoke the conditional step **106**. If the debtor is unable to pay, then control is transferred along a NO branch **110** to a series of conditional step **111**. The series of conditional steps **111** includes at least the three claim activation events in the preferred Chapter 13 Reorganization Plan insurance product; death, disability and unemployment. Although Figure 1 shows the three insurance product activation steps in a specific order, no preferred order is intended, in fact, a single compound conditional branching step could have been used as well.

[0046] The series of conditional steps **111** includes a death test step **112**. If the debtor or co-debtor is dead, then control is transferred along a YES branch **114** to a life insurance pays step **116** and back to the payment due step **104**.

**[0047]** If the debtor is not dead, then control is transferred along a NO branch **118** to a disabled test step **120**.

transferred along the YES branch **130** to the pay step **132**; otherwise control is transferred along the NO branch **130** to the plan fails step **132**.

[0054] Although the preferred premium is a fixed premium, scaled premiums can be used as well. Figures 2A and B illustrate two alternate embodiments for setting insurance premiums, generally **200** and **250**. Additionally, more complex premium formulas can be used as well. Looking at Figure 2A, the premium modification procedure **200** include an establish initial premium step **202**. Once the initial premium is set, a conditional payment made step **204** is invoked. If the payment is made, then control is transferred along a YES branch **206** to an decrement premium step **208** and back to the conditional payment made test step **204**. Preferably, the decrement is proportional to total amount of unpaid debt. Thus, the premium would be indexed to the total indebtedness, which would decrease as each payment is made. The decrement can be directly proportional decrease, *i.e.*, the dollar amount of the premium is reduced by the fractional amount of the payment relative to the remaining outstanding indebtedness – premium = premium - premium\*(payment/remaining indebtedness). Of course, the decrement in premium can be any agreed upon formula, which can allow the premium to decrease faster or slower than the pay down rate of the plan itself. If the payment is not made at the conditional step **204**, then control is transferred along a NO branch **210** to a plan fails termination step **212**. If a person fails to pay

[0055] Looking at Figure 2B, the premium modification procedure **250** include the establish initial premium step **202**. Once the initial premium is set, the conditional payment made step **204** is invoked. If the payment is made, then control is transferred along the YES branch **206** to an increment premium step **252** and back to the conditional payment made test step **204**. Preferably, the increment is proportional to total amount of unpaid debt. Thus, the premium would be indexed to the total indebtedness, which would decrease as each payment is made, while the premium would increase as each payment is made. The increment can be directly proportional decrease, *i.e.*, the dollar amount of the premium is increased by the fractional amount of the payment relative to the remaining outstanding indebtedness – premium = premium + premium\*(payment/remaining indebtedness). Of course, the increment in premium can be any agreed upon formula, which can allow the premium to increase faster or slower than the pay down rate of the plan itself. If the payment is not made at the conditional step **204**, then control is transferred along a NO branch **210** to a plan fails termination step **212**.